

**Irvine Swim League**  
**BUDGET VS. ACTUALS: 2015 - FY15 P&L**  
 January - December 2015

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
<b>Championship-Income</b>			
Apparel Sales	4,687.00	5,500.00	-813.00
Concessions	4,827.00	3,000.00	1,827.00
Program Ads	1,150.00	1,500.00	-350.00
Programs	706.00	1,000.00	-294.00
<b>Total Championship-Income</b>	<b>11,370.00</b>	<b>11,000.00</b>	<b>370.00</b>
Coach Registration Fees	1,500.00	1,250.00	250.00
Coaches Expense Income	2,674.25		2,674.25
Pentathlon - Income	9,317.00	5,500.00	3,817.00
Concessions Income	2,194.00		2,194.00
<b>Total Pentathlon - Income</b>	<b>11,511.00</b>	<b>5,500.00</b>	<b>6,011.00</b>
Ribbon Income	15,129.00	15,500.00	-371.00
Sponsorship	5,400.00	4,750.00	650.00
Team Fees	2,500.00	2,500.00	0.00
Team Registrations	102,800.13	102,000.00	800.13
<b>Total Income</b>	<b>\$152,884.38</b>	<b>\$142,500.00</b>	<b>\$10,384.38</b>
<b>Gross Profit</b>	<b>\$152,884.38</b>	<b>\$142,500.00</b>	<b>\$10,384.38</b>
<b>Expenses</b>			
Achievement Awards	1,000.00	1,000.00	0.00
Advertising	400.00	500.00	-100.00
Bank Service Charges	34.50	50.00	-15.50
Board Dinners	433.33	750.00	-316.67
<b>Championship</b>			
Apparel	3,108.24	3,500.00	-391.76
Awards	4,513.38	4,500.00	13.38
Board Operators	675.00	725.00	-50.00
Concessions	2,300.00	500.00	1,800.00
Equipment	2,284.14	2,500.00	-215.86
Facility Rental	2,500.64	2,500.00	0.64
Meet Manager	375.00	400.00	-25.00
Misc.		250.00	-250.00
Officials	2,275.00	2,600.00	-325.00
Programs	993.17	1,200.00	-206.83
Ribbons	1,821.42	2,000.00	-178.58
Supplies	408.83	750.00	-341.17
Trophies	52.80		52.80
<b>Total Championship</b>	<b>21,307.62</b>	<b>21,425.00</b>	<b>-117.38</b>
<b>Coach Expense</b>			
Abuse Prevention Training	71.00		71.00
Background Check	723.45	0.00	723.45
Coach Expense - Other	259.26	500.00	-240.74
Drug Screening	759.81	800.00	-40.19
<b>Total Coach Expense</b>	<b>3,038.52</b>	<b>1,300.00</b>	<b>1,738.52</b>
Equipment	71.76		71.76
Facility Rental	3,854.19	8,500.00	-4,645.81
Gifts	250.00	250.00	0.00
Insurance	13,556.60	16,000.00	-2,443.40

Workers Comp.	5,845.62	10,500.00	-4,654.38
<b>Total Insurance</b>	<b>19,402.22</b>	<b>26,500.00</b>	<b>-7,097.78</b>
Licenses and Permits	75.00	75.00	0.00
Miscellaneous		750.00	-750.00
Office Expense	870.14	1,200.00	-329.86
P.O. Box Rental	360.00	360.00	0.00
<b>Payroll Expenses</b>			
Fees	2,831.96	3,700.00	-868.04
Payroll Admin.	21,660.43	34,500.00	-12,839.57
Payroll Taxes - Employer	2,105.87	3,050.00	-944.13
<b>Total Payroll Expenses</b>	<b>26,598.26</b>	<b>41,250.00</b>	<b>-14,651.74</b>
<b>Pentathlon</b>			
Concessions Expense	1,581.99		1,581.99
Facility Expense	460.00	750.00	-290.00
Meet Managers	475.00	400.00	75.00
Officials	1,404.25	700.00	704.25
Ribbons	396.11	450.00	-53.89
Supplies	2.86		2.86
<b>Total Pentathlon</b>	<b>4,320.21</b>	<b>2,300.00</b>	<b>2,020.21</b>
Postage and Delivery	549.00	400.00	149.00
Printing and Reproduction	893.13	1,000.00	-106.87
<b>Professional Fees</b>			
Legal Fees		1,500.00	-1,500.00
Tax Preparation	1,739.41	2,250.00	-510.59
<b>Total Professional Fees</b>	<b>1,739.41</b>	<b>3,750.00</b>	<b>-2,010.59</b>
Registrar	2,250.00	2,250.00	0.00
Registration - online processing	2,685.00	3,000.00	-315.00
Rent	860.00	1,100.00	-240.00
Ribbon Expense	13,800.44	15,500.00	-1,699.56
Software Expense	1,784.70	1,500.00	284.70
Taxes	0.04	10.00	-9.96
Timekeeper	2,500.00	2,500.00	0.00
Website Fees	600.00	1,000.00	-400.00
<b>Total Expenses</b>	<b>\$109,677.47</b>	<b>\$138,220.00</b>	<b>\$ -28,542.53</b>
<b>Net Operating Income</b>	<b>\$43,206.91</b>	<b>\$4,280.00</b>	<b>\$38,926.91</b>
<b>Net Income</b>	<b>\$43,206.91</b>	<b>\$4,280.00</b>	<b>\$38,926.91</b>

Monday, Sep 14, 2015 11:41:20 AM PDT GMT-7 - Cash Basis